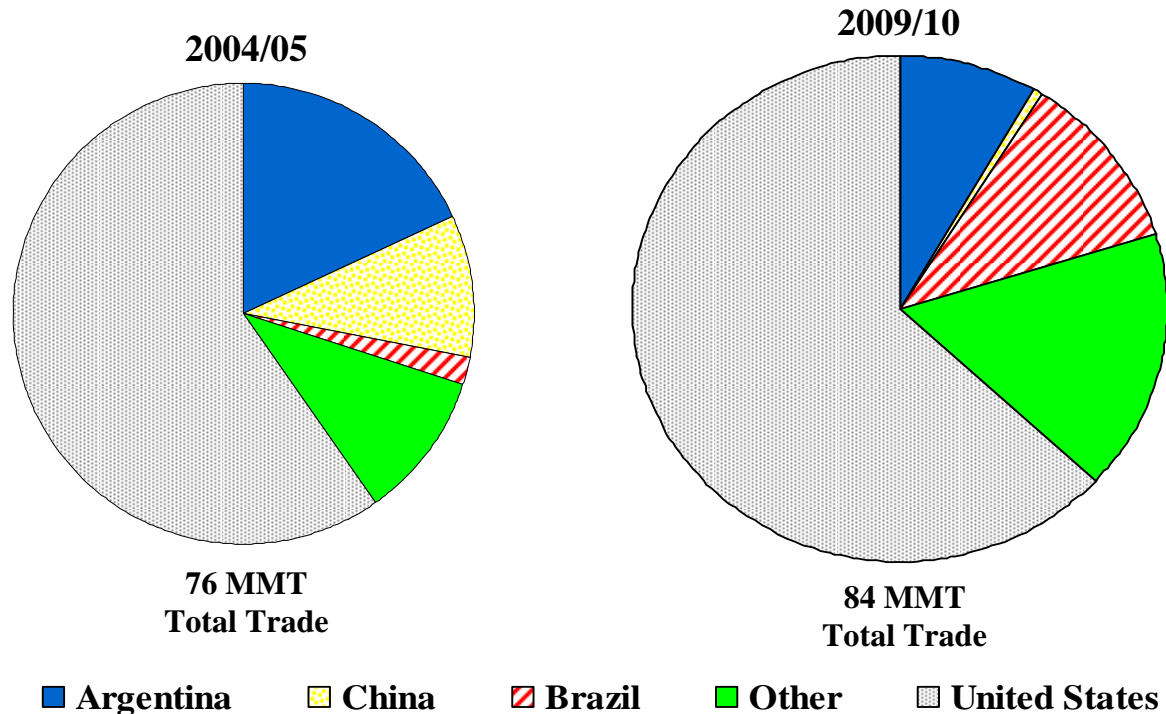


# Grain: World Markets and Trade

## Corn Exporters Fight For Market Share



The United States continues to be the dominant corn supplier to the world. However, even as global import demand expands, the market share of other countries has shifted dramatically in just 5 years.

China and Argentina's market share has shrunk largely because of government policies. In the case of China, elimination of its export support policies, high internal price supports, combined with rapidly expanding domestic feed demand, has resulted in the near elimination of corn exports. In the case of Argentina, the government's history of unexpectedly imposing export restrictions and taxes on corn, periodic drought, and area shifts to more profitable soybeans, have all contributed to lower production and less exportable supplies.

In contrast, market share has expanded for Brazil and a few key other countries (mostly South Africa, Serbia, EU, and Ukraine). In the case of Brazil, recent government production and export support policies have caused production to grow faster than consumption, as farmers respond to price signals. South Africa, Serbia, EU, and Ukraine are mostly shipping to regional markets where they have a comparative freight and logistical advantage over large shipments from the United States.



































































































































