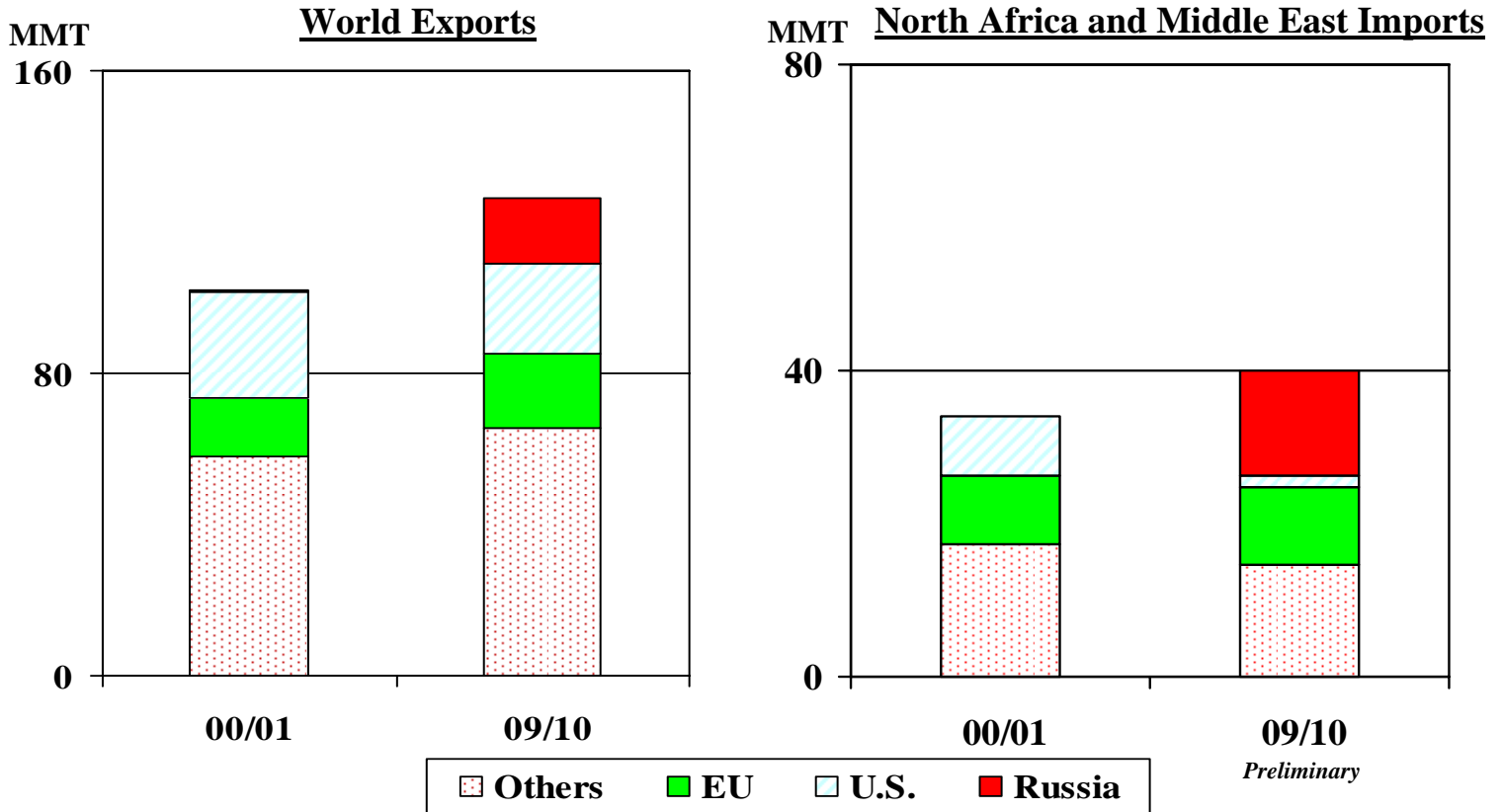




Grain: World Markets and Trade

Russia Displaces Other Wheat Exporters



Over the past 10 years, world wheat trade has grown 25 percent (24 MMT), and Russia has grabbed 70 percent (17 MMT) of that growth. This represents a dramatic change for a country that once was a perennial importer of 10-14 MMT.

Seventy to eighty percent of Russia’s expansion has gone to markets in North Africa and the Middle East where it has comparative advantages in prices, logistics, and freight.

The EU has been able to maintain its competitive position because it also has the advantages of competitive prices, proximity, and historical cultural ties. In contrast, the U.S. market share has plummeted, as U.S. prices remain uncompetitive, and freight and logistics are unfavorable to many markets.

